

F&I Management Certification Enrollment Form

Instructed By: Robin Greenwood

Training Location:

Brown & Brown - Northeast
134 Flanders Rd, Suite 150
Westborough, MA 01581

Phone:

508.624.4344

Please Select Course Fee:

- ☐ **\$2,195** Independent or Non-BBDS Dealers
☐ **\$995** Discounted for BBDS Affiliate Dealers
☐ **\$995** Waived for BBDS Dealer Partners*

About the Class:

In this course you will learn a consultative, transparent, and entrepreneurial approach to F&I. Revolutionary in its simplicity, our BBDS Certified F&I Professionals enjoy exceptional outcomes in F&I by inviting the customer to participate in the process through Smart Discovery, offering products based on the customer's criteria and utilizing a telling not selling menu disclosure. **Join us and be a part of the evolution of F&I!**

2024 Dates:

~~January 9-12~~

~~March 5-8~~

~~May 7-10~~

~~June 11-14~~

September 10-13

October 22-25

Tuesday - Friday

Contact Information *Qualified Dealer Partner = A majority of products offered by the Dealer are through BBDS

Independent or Dealership Name: _____

Phone: _____

Address: _____

Authorized By: _____

Print Dealer Supervisor's Name

Email: _____

Brown & Brown Representative: _____

Only Required for Waived Fee

Name

Email

Date: _____

Authorized Signature: _____

Please Enroll the Following Attendees:

Name	Email	Cell	Title	Session Date

To secure seats, please email a copy of completed training enrollment form to: Robin.Greenwood@bbrown.com

Upon receipt of this training enrollment form, a confirmation of enrollment and a list of recommended hotels will be emailed to:

- Attendees
- Dealer Supervisor
- Brown & Brown Rep

Mail Check to: Brown & Brown Dealer Services

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Certified
F&I PROFESSIONAL